

# ARTHUR

## 2007 Annual Results

Sustained growth with no capital expenditure but with significant debt reduction

	As at 31 <sup>st</sup> December 2007	As at 31 <sup>st</sup> December 2006	Variation in %
<b>Consolidated revenue</b>	<b>18,016</b>	<b>17,390</b>	<b>+ 3.6 %</b>
<i>Of which</i>			
<b>Branch Network (2)</b>	8,872	8,598	+ 3.2 %
<b>Export</b>	2,677	2,530	+ 5.8 %
<b>France (stores, retailers     Multi-brands)</b>	6,467	6,262	+ 3.3 %
<b>Operating profit</b>	975	803	+ 21.4 %
<b>EBITDA</b>	1,971	1,864	+ 5.7 %
<b>Financial profit/loss</b>	- 463	-459	- 0.9%
<b>Pre-tax profit</b>	512	344	+ 48.8 %
<b>Corporation tax</b>	112	33	N. S.
<b>Group share of consolidated profit after tax (1)</b>	400	311	+ 28.6 %
<b>Group share of net profit before tax</b>	512	344	+ 48.8 %
<b>Number of shares</b>	1,341,304	1,341,304	
<b>Group share of net earnings per share</b>	0.298	0.232	+ 28.5 %

*The Auditors have confirmed that the auditing work which is essentially completed has not revealed any significant correction to be made to the accounting information contained in the press release.*

- (1) the Group share of consolidated profit is the consolidated profit of the company in the absence of third parties
- (2) all our owned ARTHUR shops, our affiliated commission agents and our Factory Stocks.

2007 was characterised by increased revenue from all our distribution channels, owned network, multi-brands and export, accompanied by a strong improvement in operating profitability, + 21.4%, and a very satisfactory 6% increase in EBITDA. At the same time, the Group has continued its debt reduction (-1 M€), improved its WCR by more than 350 K€, as well as its CR by 600 K€, thus improving our cash position at end December by more than 300 K€.

2008 looks like being an interesting year from the point of view of endogenous growth, with no capital expenditure, mainly driven by strong export growth. We are therefore expecting significant growth in our operating profit (+20%), with little increase in our structural charges. In view of the sharp decrease in our medium term bank repayments, the free cash flow will improve our short term cash position. ARTHUR will be an increasingly more international and profitable business.